1	H.188
2	Introduced by Representatives Komline of Dorset, Scheuermann of Stowe,
3	Condon of Colchester, Branagan of Georgia, Cupoli of Rutland
4	City, Greshin of Warren, Olsen of Londonderry, Till of Jericho,
5	and Wright of Burlington
6	Referred to Committee on
7	Date:
8	Subject: Health; health insurance; Vermont Health Benefit Exchange
9	Statement of purpose of bill as introduced: This bill proposes to allow insurers
10	to sell individual and small group health benefit plans outside the Vermont
11	Health Benefit Exchange.
12 13	An act relating to making health insurance plans available outside the Exchange
14	It is hereby enacted by the General Assembly of the State of Vermont:
15	Sec. 1. 8 V.S.A. § 4080g(a) is amended to read:
16	(a) Application. Notwithstanding the provisions of section 4080h of this
17	title and of 33 V.S.A. § 1811, on and after January 1, 2014, the provisions of
18	this section shall apply to an individual, small group, or association plan that
19	qualifies as a grandfathered health plan under Section 1251 of the Patient
20	Protection and Affordable Care Act (Public Law 111-148), as amended

1	by the Health Care and Education Reconciliation Act of 2010 (Public Law
2	111-152) (Affordable Care Act). In the event that a plan no longer qualifies as
3	a grandfathered health plan under the Affordable Care Act, the provisions of
4	this section shall not apply and the provisions of section 4080h of this title
5	shall apply if the plan is offered outside the Vermont Health Benefit Exchange
6	and the provisions of 33 V.S.A. § 1811 shall govern if the plan is offered
7	through the Vermont Health Benefit Exchange.
8	Sec. 2. 8 V.S.A. § 4080h is added to read:
9	§ 4080h. INDIVIDUAL AND SMALL GROUP PLANS
10	(a) As used in this section:
11	(1) "Affordable Care Act" means the federal Patient Protection and
12	Affordable Care Act (Public Law 111-148), as amended by the federal Health
13	Care and Education Reconciliation Act of 2010 (Public Law 111-152), and as
14	may be further amended.
15	(2) "Health benefit plan" means a health insurance policy, a nonprofit
16	hospital or medical service corporation service contract, or a health
17	maintenance organization health benefit plan offered outside the Vermont
18	Health Benefit Exchange and issued to an individual or to an employee of a
19	small employer. The term does not include coverage only for accident or
20	disability income insurance, liability insurance, coverage issued as a
21	supplement to liability insurance, workers' compensation or similar insurance,

automobile medical payment insurance, credit-only insurance, coverage for
on-site medical clinics, or other similar insurance coverage in which benefits
for health services are secondary or incidental to other insurance benefits as
provided under the Affordable Care Act. The term also does not include
stand-alone dental or vision benefits, long-term care insurance, specific disease
or other limited benefit coverage, Medicare supplemental health benefits,
Medicare Advantage plans, and other similar benefits excluded under the
Affordable Care Act.
(3) "Registered carrier" means any person, except an insurance agent,
broker, appraiser, or adjuster, that issues a health benefit plan and that has a
registration in effect with the Commissioner of Financial Regulation as
required by this section.
(4) "Small employer" means an entity that employed an average of not
more than 100 employees on working days during the preceding calendar year.
The term includes self-employed persons to the extent permitted under the
Affordable Care Act.
(b) A health benefit plan shall comply with the requirements of the
Affordable Care Act, including providing the essential health benefits package,
offering only plans with at least a 60 percent actuarial value, adhering to
limitations on deductibles and out-of-pocket expenses, and offering plans with
a bronze-, silver-, gold-, or platinum-level actuarial value.

1	(c) No person may provide a health benefit plan to an individual or small
2	employer unless such person is a registered carrier. The Commissioner of
3	Financial Regulation shall establish, by rule, the minimum financial,
4	marketing, service, and other requirements for registration. Such registration
5	shall be effective upon approval by the Commissioner and shall remain in
6	effect until revoked or suspended by the Commissioner for cause or until
7	withdrawn by the carrier. A carrier may withdraw its registration upon at least
8	six months' prior written notice to the Commissioner. A registration filed with
9	the Commissioner shall be deemed to be approved unless it is disapproved by
10	the Commissioner within 30 days of filing.
11	(d) A registered carrier shall guarantee acceptance of all individuals, small
12	employers, and employees of small employers, and each dependent of such
13	individuals and employees, for any health benefit plan offered by the carrier.
14	(e) A registered carrier shall offer a health benefit plan rate structure that at
15	least differentiates between single person, two person, and family rates.
16	(f)(1) A registered carrier shall use a community rating method acceptable
17	to the Commissioner of Financial Regulation for determining premiums for
18	health benefit plans. Except as provided in subdivision (2) of this subsection,
19	the following risk classification factors are prohibited from use in rating
20	individuals, small employers, or employees of small employers, or the
21	dependents of such individuals or employees:

1	(A) demographic rating, including age and gender rating;
2	(B) geographic area rating;
3	(C) industry rating;
4	(D) medical underwriting and screening;
5	(E) experience rating;
6	(F) tier rating; or
7	(G) durational rating.
8	(2)(A) The Commissioner shall, by rule, adopt standards and a process
9	for permitting registered carriers to use one or more risk classifications in their
10	community rating method, provided that the premium charged shall not deviate
11	above or below the community rate filed by the carrier by more than
12	20 percent and provided further that the Commissioner's rules may not permit
13	any medical underwriting and screening and shall give due consideration to the
14	need for affordability and accessibility of health insurance.
15	(B) The Commissioner's rules shall permit a carrier, including a
16	hospital or medical service corporation and a health maintenance organization,
17	to establish rewards, premium discounts, split benefit designs, rebates, or
18	otherwise waive or modify applicable co-payments, deductibles, or other
19	cost-sharing amounts in return for adherence by a member or subscriber to
20	programs of health promotion and disease prevention. The Commissioner
21	shall consult with the Commissioner of Health, the Director of the Blueprint

1	for Health, and the Commissioner of Vermont Health Access in the
2	development of health promotion and disease prevention rules that are
3	consistent with the Blueprint for Health. Such rules shall:
4	(i) limit any reward, discount, rebate, or waiver or modification of
5	cost-sharing amounts to not more than a total of 15 percent of the cost of the
6	premium for the applicable coverage tier, provided that the sum of any rate
7	deviations under subdivision (A) of this subdivision (2) does not exceed 30
8	percent;
9	(ii) be designed to promote good health or prevent disease for
10	individuals in the program and not be used as a subterfuge for imposing higher
11	costs on an individual based on a health factor;
12	(iii) provide that the reward under the program is available to all
13	similarly situated individuals and shall comply with the nondiscrimination
14	provisions of the federal Health Insurance Portability and Accountability Act
15	of 1996; and
16	(iv) provide a reasonable alternative standard to obtain the reward
17	to any individual for whom it is unreasonably difficult due to a medical
18	condition or other reasonable mitigating circumstance to satisfy the otherwise
19	applicable standard for the discount and disclose in all plan materials that
20	describe the discount program the availability of a reasonable alternative
21	standard.

1	(C) The Commissioner's rules shall include:
2	(i) standards and procedures for health promotion and disease
3	prevention programs based on the best scientific, evidence-based medical
4	practices as recommended by the Commissioner of Health;
5	(ii) standards and procedures for evaluating an individual's
6	adherence to programs of health promotion and disease prevention; and
7	(iii) any other standards and procedures necessary or desirable to
8	carry out the purposes of this subdivision (2).
9	(D) The Commissioner may require a registered carrier to identify
10	that percentage of a requested premium increase which is attributed to the
11	following categories: hospital inpatient costs, hospital outpatient costs,
12	pharmacy costs, primary care, other medical costs, administrative costs, and
13	projected reserves or profit. Reporting of this information shall occur at the
14	time a rate increase is sought and shall be in the manner and form directed by
15	the Commissioner. Such information shall be made available to the public in a
16	manner that is easy to understand.
17	(g) A registered carrier shall file with the Commissioner an annual
18	certification by a member of the American Academy of Actuaries of the
19	carrier's compliance with this section. The requirements for certification shall
20	be as the Commissioner prescribes by rule.

1	(h) A registered carrier shall provide, on forms prescribed by the
2	Commissioner, full disclosure to a small employer of all premium rates and
3	any risk classification formulas or factors prior to acceptance of a plan by the
4	small employer.
5	(i) A registered carrier shall notify an applicant for coverage as an
6	individual of the income thresholds for eligibility for State and federal
7	premium tax credits and cost-sharing subsidies in plans purchased through the
8	Vermont Health Benefit Exchange pursuant to 33 V.S.A. chapter 18,
9	subchapter 1, and the potential that the applicant may be eligible for the credit
10	or subsidy, or both.
11	(j) A registered carrier shall guarantee the rates on a health benefit plan for
12	a minimum of 12 months.
13	(k) The Commissioner or the Green Mountain Care Board established in
14	18 V.S.A. chapter 220, as appropriate, shall disapprove any rates filed by any
15	registered carrier, whether initial or revised, for insurance policies unless the
16	anticipated medical loss ratios for the entire period for which rates are
17	computed are at least 80 percent, as required by the Affordable Care Act.
18	(1) The guaranteed acceptance provision of subsection (d) of this section
19	shall not be construed to limit an employer's discretion in contracting with his
20	or her employees for insurance coverage.

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1	Sec. 3. 8 V.S.A. § 4085 is amended to read:
2	§ 4085. REBATES AND COMMISSIONS PROHIBITED FOR NONGROUP
3	AND SMALL GROUP POLICIES AND PLANS OFFERED
4	THROUGH THE VERMONT HEALTH BENEFIT EXCHANGE
5	(a) No insurer doing business in this State and no insurance agent or broker
6	shall offer, promise, allow, give, set off, or pay, directly or indirectly, any
7	rebate of or part of the premium payable on a plan issued pursuant to section
8	4080g or 4080h of this title or 33 V.S.A. § 1811 or earnings, profits, dividends
9	or other benefits founded, arising, accruing or to accrue thereon or therefrom,
10	or any special advantage in date of policy or age of issue, or any paid
11	employment or contract for services of any kind or any other valuable
12	consideration or inducement to or for insurance on any risk in this State, now
13	or hereafter to be written, or for or upon any renewal of any such insurance,
14	which is not specified in the policy contract of insurance, or offer, promise,
15	give, option, sell, purchase any stocks, bonds, securities, or property or any
16	dividends or profits accruing or to accrue thereon, or other thing of value
17	whatsoever as inducement to insurance or in connection therewith, or any
18	renewal thereof, which is not specified in the plan.
19	(b) No person insured under a plan issued pursuant to section 4080g or
20	4080h of this title or 33 V.S.A. § 1811 or party or applicant for such plan shall

directly or indirectly receive or accept or agree to receive or accept any rebate

of premium or of any part thereof, or any favor or advantage, or share in any benefit to accrue under any plan issued pursuant to section 4080g or 4080h of this title or 33 V.S.A. § 1811, or any valuable consideration or inducement, other than such as is specified in the plan.

- (c) Nothing in this section shall be construed as prohibiting any insurer from allowing or returning to its participating policyholders dividends, savings, or unused premium deposits; or as prohibiting any insurer from returning or otherwise abating, in full or in part, the premiums of its policyholders out of surplus accumulated from nonparticipating insurance; or as prohibiting the taking of a bona fide obligation, with interest not exceeding six percent per annum, in payment of any premium.
- (d)(1) No insurer shall pay any commission, fee, or other compensation, directly or indirectly, to a licensed or unlicensed agent, broker, or other individual in connection with the sale of a health insurance plan issued pursuant to section 4080g or 4080h of this title or 33 V.S.A. § 1811, nor shall an insurer include in an insurance rate for a health insurance plan issued pursuant to section 4080g or 4080h of this title or 33 V.S.A. § 1811 any sums related to services provided by an agent, broker, or other individual. A health insurer may provide to its employees wages, salary, and other employment-related compensation in connection with the sale of health insurance plans, but may not structure any such compensation in a manner that

1	promotes the sale of particular health insurance plans over other plans offered
2	by that insurer.
3	(2) Nothing in this subsection shall be construed to prohibit the Vermont
4	Health Benefit Exchange established in 33 V.S.A. chapter 18, subchapter 1
5	from structuring compensation for agents or brokers in the form of an
6	additional commission, fee, or other compensation outside insurance rates or
7	from compensating agents, brokers, or other individuals through the
8	procedures and payment mechanisms established pursuant to 33 V.S.A.
9	§ 1805(17).
10	Sec. 4. 8 V.S.A. § 4085a(a) is amended to read:
11	(a) As used in this section, "group insurance" means any policy described
12	in section 4079 of this title, except that it shall not include any small group
13	policy issued pursuant to section 4080a or 4080g or 4080h of this title or to
14	33 V.S.A. § 1811.
15	Sec. 5. 33 V.S.A. § 1811(b) is amended to read:
16	(b)(1) No person may provide a health benefit plan to an individual unless
17	the plan is offered through the Vermont Health Benefit Exchange.
18	(2) To the extent permitted by the U.S. Department of Health and
19	Human Services, a small employer or an employee of a small employer may
20	purchase a health benefit plan through the Exchange website, through

1	navigators, by telephone, or directly from a health insurer under contract with
2	the Vermont Health Benefit Exchange.
3	(3) No person may provide a health benefit plan to an individual or
4	small employer unless the plan complies with the provisions of this subchapter
5	Sec. 6. EFFECTIVE DATE
5	This act shall take effect on July 1, 2015 for coverage beginning on
7	January 1, 2016.